

The logo for 10times, featuring the number '10' in white inside an orange square, followed by the word 'times' in white lowercase letters.

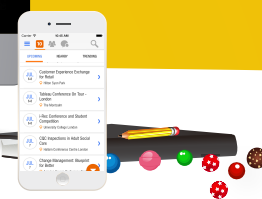
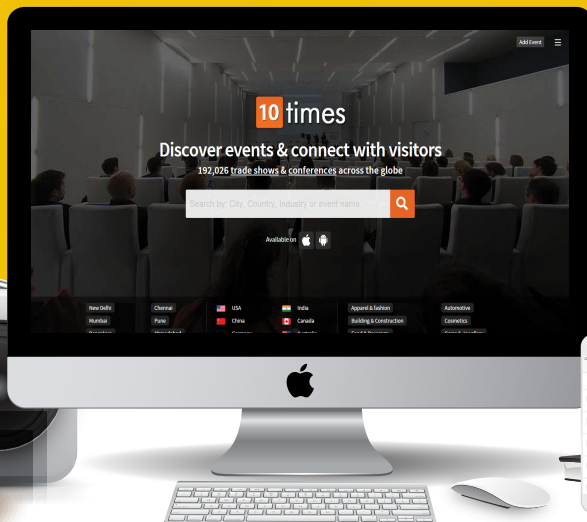
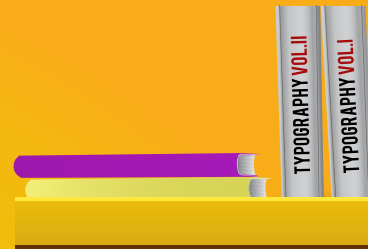
10times

WORLD'S NO.1
EVENT DISCOVERY AND
NETWORKING PLATFORM

Over 45 million unique
users come to 10times to
find relevant events for
their business



10times

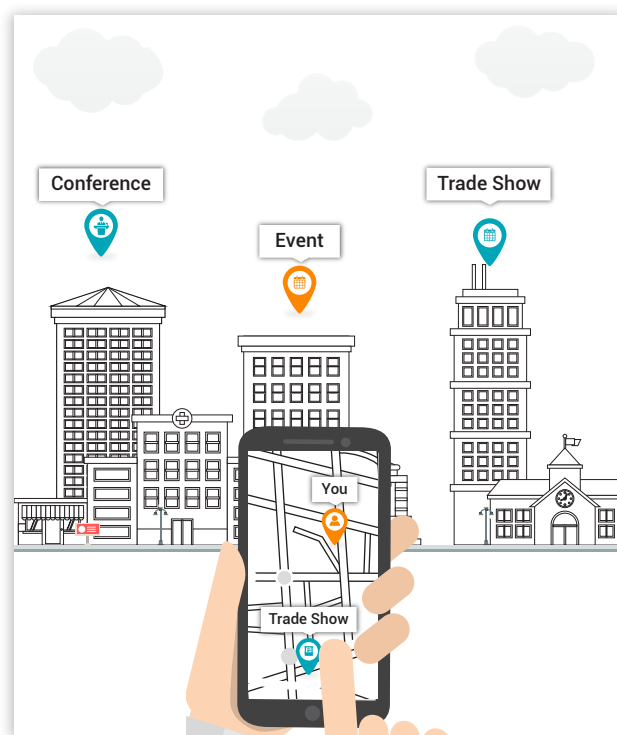


JD: INTERNATIONAL SALES MANAGER

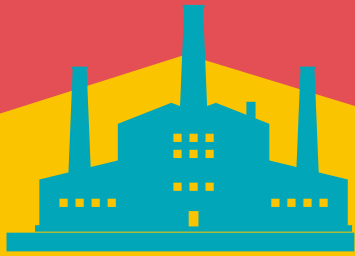
COMPANY OVERVIEW

290K+

BUSINESS EVENTS FROM AROUND THE GLOBE



INDUSTRIES COVERED



100+

POPULAR:

TECH | FASHION | BEAUTY
MACHINE | AUTOMOTIVE

COUNTRY COVERED



170+

POPULAR:



TRADESHOWS LISTED

99,062

TOTAL EXHIBITORS LISTED
OVER 2.1 MILLION





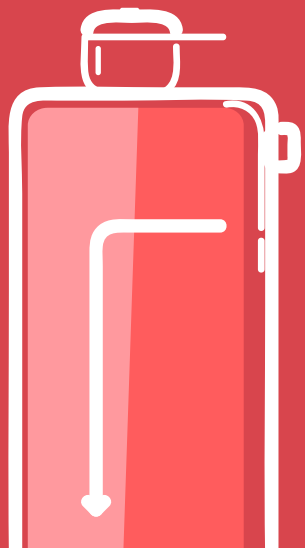
CONFERENCES LISTED

1,93,042

TOTAL SPEAKERS LISTED

4,15,153

EVENTGOERS FROM AROUND THE WORLD



45M+

TOTAL UNIQUE USERS (2014-2016)

TOTAL REGISTERED USERS

3.5 MILLION+

PER MONTH



WEBSITE USERS

4M +

AVERAGE MONTHLY TOTAL PAGE-VIEWS

MOBILE DOWNLOADS

1,45,000 +



TOTAL MOBILE APP DOWNLOADED

ON-BOARDED ORGANISERS



22,451

NUMBER OF ORGANIZERS ON-BOARDED BY 10TIMES TO
MANAGE THEIR EVENTS & EVENT ENQUIRIES

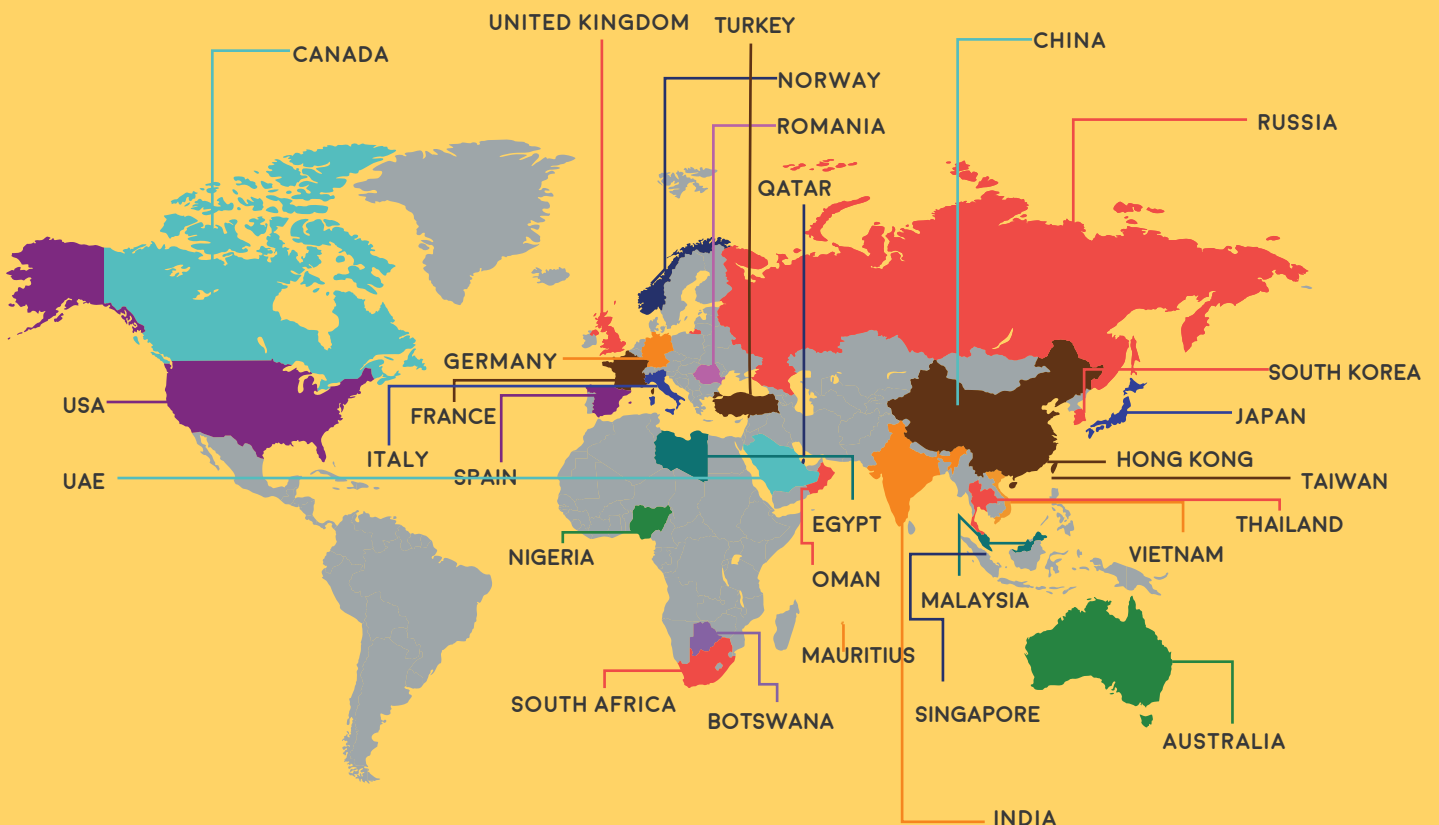
1,000

+

TOTAL CAMPAIGNS DONE



OUR CLIENTS COME FROM AROUND THE WORLD



INTERNATIONAL SALES MANAGER

10Times is the global leader in B2B event discovery and networking platform. We are disrupting the way people find, connect and engage at events like Tradeshows and Conferences. We are looking for an International Sales Manager to drive new sales and onboard international clients.

If you are passionate about the internet space, possess exceptional attention to detail, are an expert communicator, and above all, have a risk-taking attitude, this position is for you. As a Sales Manager you should be individually motivated and work without guidance. You will be expected to execute the sales process, meet sales targets, build client relationships and groom a young sales team.

RESPONSIBILITIES:

- Identify and close new sales opportunities across international markets
- Handle new client onboarding and build pipeline for new business accounts
- Maximize engagements with enterprise accounts across multiple regions and provide client servicing
- Demo product capabilities via web and in person and encourage product usage
- Manage and build the sales team and meet targets
- Oversee all aspects of analytics and reporting, including identifying the correct KPI's to track and report while monitoring the ROI for clients campaigns

QUALIFICATIONS:

- Passionate about the internet space
- Experience in a client onboarding and relationship building role
- Exceptional interpersonal and presentation skills
- Excellent communication skills: both written and oral
- Experienced at communicating across multiple countries and cultures
- Past leadership experience in leading a team and meeting targets

BENEFITS:

- Base salary plus performance based variable
- Career advancement opportunities
- Fast paced, fun, and energetic company with a friendly culture and more!
- Additional benefits like medical insurance, office lunches, etc.

THANK YOU



For more information, contact:

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